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SMALL BUSINESS IN KANSAS' THIRD DISTRICT



PREPARED BY:
THE OFFICE OF REP. SHARICE DAVIDS



INTRODUCTION

Entrepreneurship is baked into the DNA of the Kansas Third District. Our small businesses are a pillar of our economy—they are constantly innovating, unclogging supply chains, and creating jobs. But they have also faced enormous challenges, especially in the last few years, including labor shortages and rising costs.

As the Chair of the U.S. House Committee on Small Business' Subcommittee on Economic Growth, Tax, and Capital Access, Representative Sharice Davids is working to bring federal resources to foster small businesses and entrepreneurship in the Kansas Third District. By creating policies that offer investment, expertise, access to capital, and opportunity to small businesses, we can continue to grow the kinds of businesses and jobs that last.



SMALL BUSINESS GROWTH IN KS-03



Last year, in the Third District...



2,300 manufacturing jobs were created, with 10,600 jobs created statewide.



175,911 workers were employed by 16,173 small businesses, which make up **92.2 % of all district employers.**



10,600 new business applications were filed, up an average of 7,500 since 2019.



33,000 workers were employed in **clean energy and emerging sectors** of the economy.

ENTREPRENEURIAL SUPPORT IN KS-03



Kansas City WBC

In 2021, the Kansas City Women's Business Center (WBC) assisted 513 women small business owners and entrepreneurs with advising and training.

Kansas SBDC

In fiscal year 2021, the Kansas Small Business Development Center (SBDC) served 1,203 clients, leading to \$49 million in annual sales, 876 jobs created, 24 new businesses, and \$31 million in capital infusion.

Kansas Manufacturing Solutions

In Fiscal Year 2021, Kansas Manufacturing Solutions' (KMS) clients reported over \$309 million in new and retained sales, \$209 million in new investment, and 1,898 jobs created or retained as a result of the center's support.

The Kansas Manufacturing Solutions center, based in Lenexa, is part of the Manufacturing Extension Partnership, a network of public-private partnerships dedicated to serving small- and medium-sized manufacturers.

REP. DAVIDS SUPPORTING SMALL BUSINESSES



Boosting Kansas Manufacturing

Rep. Davids has been working hard to bring manufacturing jobs back home, so our supply chain starts here—not in China. She worked across the aisle to pass a law that's lowering costs and boosting manufacturing growth here in Kansas by:

- Creating incentives to produce semiconductors domestically, catalyze private investment, and create tens of thousands of good-paying jobs nationally.
- Boosting funding for facilities like KMS to support small- and medium-sized manufacturers with cybersecurity, workforce training, & supply chain resiliency assistance.
- Creating a National Supply Chain Database to assist businesses with supplier scouting and minimize costly supply chain disruptions.
- Funding new, competitive grants for manufacturing research institutes focused on education and workforce development in the industry.

REP. DAVIDS SUPPORTING SMALL BUSINESSES



Tapping Into Kansas Innovation

Kansas has a high wind potential due to our landscape and agriculture focus. Rep. Davids knows innovation comes from all small business sectors, and is focused on building on Kansas' existing economic strengths, voting for new laws that are:

- Making historic investments in climate, energy, and environmental programs to create over 6 million new jobs in these industries over the next 10 years.
- Investing \$22 billion in agriculture programs to create over 385,000 new agricultural jobs over the next 10 years.
- Supporting the supply chain for electric vehicle battery materials, like those that will be made at the new Panasonic plant in Johnson County, creating up to 4,000 new jobs in the Kansas Third.
- Providing over \$69 million to Kansas to help expand access to capital for underserved small businesses.

REP. DAVIDS SUPPORTING SMALL BUSINESSES



Supporting Women Entrepreneurs

The WBC program is an incredible resource for female entrepreneurs but has needed improvements for many years. Rep. Davids introduced the Women's Business Centers Improvement Act, a bipartisan bill that would support female entrepreneurs by:

- Reauthorizing the program and expanding the centers' reach across all 50 states and Puerto Rico.
- Raising the cap on grants for the first time since the program started in the 1980s.
- Establishing an accreditation program to ensure every center provides excellent services to its clients.
- Strengthening SBA's Office of Women's Business Ownership, which oversees the WBC program, by increasing oversight to prevent waste, fraud, and abuse.

RESOURCES

- **Kansas City Women's Business Center**
 - Phone: (913) 492-5922
 - Website: www.kansascitywbc.com
- **Kansas Small Business Development Center**
 - Phone: (913) 469-3878
 - Website: www.jccc.edu/community-resources/ksbdc/
- **Kansas Manufacturing Solutions**
 - Phone: (913) 649-4333
 - Website: www.wearekms.com

*Prepared using data from the Joint Economic Committee,
US Small Business Administration, Kansas SBDC, Kansas
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